



MANAGED WORKPLACE® 2011

NETWORK AUDITS

EIGHT REPORTS THAT DEMONSTRATE IMMEDIATE VALUE TO NEW AND EXISTING CUSTOMERS

Running a Network Audit lets you rapidly identify and address critical – and potentially costly – issues for your clients.

Designed specifically for Managed Services Providers, these reports provide you with insight into your client's IT environment, identifying pain points and security gaps, and providing you with the opportunity to make an immediate positive impact on their operations.

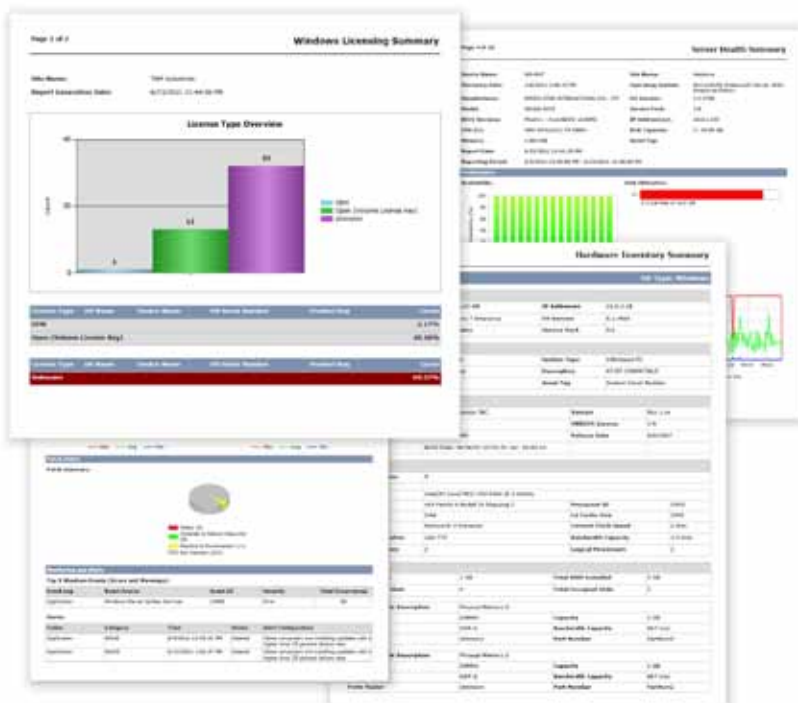
This positions you as a trusted advisor rather than just another service consultant and provides the foundation for deeper relationships between you and your clients.

BENEFITS:

- Close new business by demonstrating immediate value to your prospects/clients
- Establish a foundation of trust based on empirical and actionable data
- Increase your revenue by identifying and addressing potential trouble spots

STEPS TO PROVEN VALUE:

- Deploy Onsite Manager on customer network
- Run automated IT asset discovery
- Provision Managed Workplace for proactive monitoring and management
- Produce out-of-the-box audit reports
- Review the audit results with prospects and clearly communicate the value of your services



See All. Manage All. Service All.
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Hardware Inventory Summary

Provide a comprehensive record of all hardware (workstations, routers, network printers, switches, and more) discovered by Managed Workplace. Discover the diversity of the environment and identify obsolete equipment.



Software Inventory Summary

Provide a detailed inventory of all applications on each workstation or server, all operating systems and hotfixes, and then identify unauthorized software that needs to be removed or out-of-date software that represents an upgrade opportunity.



Site Device Summary

Get quick access to device, memory, CPU and storage information that can represent up-sell and refresh opportunities.



Windows Licensing Summary

Identify issues with Windows licensing that represent up-sell, compliance or security opportunities, such as illegal or unlicensed copies.



Server Health Summary

Identify all servers and assess Key Performance Indicators (KPIs) such as installed memory, CPU performance, server uptime and disk utilization.



Workstation Health Summary

Assess KPIs such as CPU uptime and disk utilization for each workstation on the site to identify opportunities for optimization.



Windows Security Audit

Identify all current security issues including missing security updates, weak passwords, and firewall and access vulnerabilities.



Network Services Summary

Identify all services active on all devices, including potential trouble spots such as a webserver with open FTP.

The goal of Network Audits?

Level Platforms took industry best practices and rolled it into this easy-to-deliver offering for Partners to quickly open the door to new business opportunities. Customize the data, present the findings, show clients how you can deliver immediate value and close the deal.



We use Network Audits and Managed Workplace as a really good way to demonstrate our value to prospective clients. When you go in and show someone a software inventory report shows that has 3200 pieces of software that are installed on their computer network – there is immense power in that.



Brendan Howe,
Managing Director



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