



Bandspeed and Level Platforms Deliver Integrated WLAN Monitoring Solution for Managed Services

Bandspeed's AirMaestro™ WLAN products now supported by Level Platforms managed services platform

AUSTIN, TEXAS – May 27, 2009 – Bandspeed, a leading provider of next generation WLAN solutions for the small-to-medium enterprise (SME), today announced its partnership with Level Platforms, a leading provider of remote monitoring and management software, to enhance their managed services offering for their solution provider customers. Solution providers using Level Platforms' remote monitoring and management software, Managed Workplace®, will now be able to remotely monitor Bandspeed's Wi-Fi access points. This will allow their solution providers to deploy and proactively manage the performance of their customers' AirMaestro WLANs.

"Enterprises continue to deploy Wi-Fi networks to improve efficiency, enhance communications, and lower costs. For SMEs, there is also an industry movement towards Managed IT Services," said Bob Mayer, vice president of sales and marketing for Bandspeed. "Our partnership with Level Platforms helps fulfill our vision of equipping IT solutions providers with all the tools they need to extend their managed services offering to cover our enterprise-class WLAN solutions."

The Bandspeed AirMaestro WLAN solution combines AirMaestro 3100AG Virtual Controller Access Points (APs) with AirMaestro WLAN management software to provide a complete wireless LAN (WLAN) solution. AirMaestro integrates simultaneous, dual-band Wi-Fi access, wireless security and spectral analysis into an automated, cost-effective system that is easy to deploy, manage and use. The Bandspeed AirMaestro WLAN is unique in its ability to bring enterprise-class performance and manageability to the mass market with features that include:

- AP collaboration to automate WLAN deployment and dynamically optimize configuration
- Seamless roaming between APs for uninterrupted voice calls
- Interference-aware WLAN with an integrated spectrum analyzer in each AP
- Rogue AP detection and mitigation that can lock down the network
- Three-radio APs for enhanced capacity and security
- Controller-less architecture for cost, reliability and scalability

Through Managed Workplace, VARs using Bandspeed AirMaestro products will be notified of events and can respond to them more quickly, saving their customers the cost of sending technicians onsite. In addition, VARs can build managed services revenues around the Bandspeed AirMaestro product line, creating recurring revenue streams based on monthly charges for remote monitoring/management, firmware update management and asset tracking.

"We are proud to welcome an exceptional organization such as Bandspeed to the Level Platforms Vendor Partner Program," said Ryck Marciniak, Director of Vendor Alliances for Level Platforms. "The integration of support for the Bandspeed AirMaestro products with Level Platform's Managed Workplace® will be highly useful to IT solutions providers as it will help differentiate their service offering to SME customers."

"Bandspeed is very pleased to be working with Level Platforms," said Bill Eversole, president and CEO, Bandspeed. "Our enterprise-class AirMaestro WLAN solution is the ideal platform for Level Platforms' Managed IT Services customers, allowing them to extend their offering to their customers to include our award-winning products."

General Availability

Level Platform's Managed Workplace solution, integrated with support for Bandspeed's AirMaestro WLAN access points, is now generally available. Current Level Platforms Partners can find detailed information at Level Platform's Partner Portal at <http://www.levelplatforms.com/Portal/Login/login.aspx>. Others interested in learning more about this new opportunity should contact info@levelplatforms.com or sales@bandspeed.com.

About Bandspeed

Bandspeed is the leader in next-generation Wi-Fi® infrastructure solutions for the small-to-medium enterprise, delivering WLAN platform and management solutions that enable mission-critical Wi-Fi voice, data and video applications. Bandspeed AirMaestro is an 802.11 network solution consisting of a Wi-Fi CERTIFIED® AP and WLAN Management software. Bandspeed is privately held and headquartered in Austin, Texas. For more information on Bandspeed, please contact the company at (512) 358-9000, or visit Bandspeed's website at www.bandspeed.com.

About Level Platforms

With 3000 Partners in 30 countries, Level Platforms is the leading provider of managed services software for IT solution providers servicing small and midsize end customers through its award-winning agentless remote monitoring and management software, Managed Workplace. Level Platforms provides everything a Managed Services Provider needs to remotely monitor and manage their complete end customers' IT environment through a single web-based central dashboard – the platform for today, and for tomorrow. For more information, visit Level Platforms at <http://www.levelplatforms.com/>.

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